# CENTURY <br> Textiles and Industries 

## Limited

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our ref. :
SH/XII/2021
$28^{\text {th }}$ July, 2021

Corporate Relationship Department BSE Limited
$1^{\text {st }}$ Floor, Phiroze Jeejebhoy Towers Dalal Street, Fort,
Mumbai-400 001
Scrip Code: 500040

Listing Department
National Stock Exchange of India Limited
"Exchange Plaza" 5th floor,
Bandra-Kurla Complex
Bandra (East), Mumbai-400 051.
Scrip Code: CENTURYTEX

Dear Sir/ Madam,

## Sub: Earnings Presentation of Century Textiles and Industries Limited ('the Company')

Ref: Regulation $\mathbf{3 0}$ of Securities and Exchange Board of India (Listing Obligations \& Disclosure Requirements) Regulations, 2015 ('Listing Regulations')

As informed in our earlier letter dated $22^{\text {nd }}$ July, 2021, regarding earnings call through video conferencing to be held on Wednesday, 28 ${ }^{\text {th }}$ July, 2021 to discuss Q1- FY 2021-22 earnings.

In connection to the above, enclosed herewith the Earnings Presentation for Q1-FY2021-22.

This for your information and record.
Thanking you,
Yours truly
For CENTURY TEXTILES AND INDUSTRIES LIMITED


ATUL K. KEDIA
Company Secretary
Encl: as above


## Earnings Presentation - Q1 FY22

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Real Estate

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## з Q1 FY22 KEY OPERATIONAL HIGHLIGHTS

- Overall, a healthy turnaround in financial performance driven by high operating efficiencies despite 2nd wave of COVID 19
- Real Estate business sustained revenues due to stable collections and back of strong customer connect and outreach
- Pulp and Paper Business operated at 94\% capacity utilisation driven by healthy demand in Packaging Board and Tissue segment
- Textile business operated at $80 \%$ capacity utilisation with revival in margins
- Highest focus was on Employee safety with $78 \%$ regular employees vaccinated with $1^{\text {st }}$ dose


## 4 COMPANY OVERVIEW

- Incorporated in 1897, Century Textiles and Industries Limited (CTIL) has evolved from a single unit textile mill into a diversified conglomerate under the visionary leadership of Mr. B. K. Birla.
- The company's 123 -years-old legacy is built on a steadfast commitment to the development of the nation with an unwavering focus on quality and innovation, combined with agility and customer centricity, Century is in a good stead to capitalise on market opportunities.

REVENUE (RS. IN CRORES) EBITDA MARGIN (\%)

## BUSINESS MIX

Birla Estates - with an aim to deliver exceptional and premium home and office spaces, the company marked its entry into the realty sector in 2016.

Century Paper \& Pulp - is a producer of excellent quality writing and printing paper, and a leading manufacturer of tissue and board, as well as Rayon Grade Pulp products.

Birla Century - Produces a wide range of customised premium textiles which have applications in personal apparel and household linen.



REVENUE MIX - FY21


## 5 QUARTERLY CONSOLIDATED PERFORMANCE AT A GLANCE




TTM QUARTERLY PERFORMANCE


## - Q1 FY22 SEGMENT WISE CONSOLIDATED PERFORMANCE

REAL ESTATE


PAPER AND PULP


Q1 FY22

- Sales - EBITDA - EBITDA \%

TEXTILES


REVENUE PIE : Q1 FY21


REVENUE PIE : Q1 FY22


EBITDA BREAKUP - YoY



Over 36 lakh sq. ft. under construction across 3 projects

## EXECUTIVE SUMMARY - REAL ESTATE

- The B. K. Birla Group forayed into the real estate sector in 2016 under the brand name 'Birla Estates'.
- The company is focused on developing land parcels owned by the Group, as well as growing the business with joint development agreements and strategic tie-ups across major cities in India.
- Furthering the Birla legacy of trust, excellence and leadership, the company aims to combine technology, innovation and sustainability to deliver premium real estate projects across commercial and residential segments.
- The vision is to transform the perception of the Indian real estate sector by delivering an exceptional experience and creating value; at every level, for every stakeholder.
- To start with, the company plans to focus on 4 markets - MMR, Bengaluru, NCR \& Pune.


## COMMERCIAL REAL ESTATE

- BIRLA AURORA - Birla Aurora is a 2.6 lakh square feet leasable property with distinctively refreshing architecture owing to an unconventional elliptical design. Birla Aurora houses some of the leading brands like General Atlantic, Siemens Ltd. and many more.
- BIRLA CENTURION - Birla Centurion is a 3.5 lakh square feet leasable property in a highly sought after business location with splendid architecture that inspires creativity. The sophisticated design incorporates minimalistic yet contemporary trends. Brands like Vodafone Idea, CoWrks, Hindalco Industries \& Woori Bank have offices in this property.

REVENUE (RS. IN CRORES)


## RESIDENTIAL REAL ESTATE

- BIRLA VANYA - Birla Estates launched its first residential project in FY 20 in Kalyan Maharashtra and within three days of the launch company had sold over 400 units and till date $95 \%$ of the total launched inventories.
- BIRLA ALOKYA - This duplex homes project in Bengaluru saw a robust sales performance
- BIRLA NAVYA - Birla Navya is a township project in the Golf Course extension road at Gurugram with premium floor residences. Company has achieved more than Rs. 500 Crs. of booking value since the launch of the project.


## - STEP TOWARDS MORE FOCUS ON GROWING BUSINESS

## Strengths

## Opportunities

## Strong Vision \& Strategy

Leveraging:

- The Birla Brand

Encash on:

- Rapid urbanization and nuclearization of families


## Strong focus on:

- Maintaining a capital efficient, asset light model
- Delivering an exceptional experience and creating value for stakeholders
- Residential development, opportunistic approach to commercial
- Premium / mid-income residential segment
- Mumbai, NCR, Bengaluru \& Pune Markets

- Key Approvals for various projects on track
- Considerable improvement in collections all across during Q1 FY22 on the back of strong customer connect and outreach
- Site Operations had slightly slowed down due to Labour availability caused by the 2nd wave of COVID-19, however, by June availability improved and delay will be recovered in due course of projects.
- Our two commercial assets, Birla Aurora and Birla Centurion continue to generate stable rentals.
- Launched digital self-service channels on Whatsapp and a dedicated 'Customer App' for swift resolution of customer queries.


## MARKET OUTLOOK - REAL ESTATE

$>$ Economic activity expected to gain momentum over the coming quarters led by favourable monetary conditions, abundant liquidity and optimism from the vaccine rollout
> Landowners and smaller developers will continue to partner with reputable developers through the joint development model.
> Preference for greener, safer, larger, and low-density living would be predominant
> Changes brought forward by the pandemic in terms of sales, digitization and predisposition towards branded developers would accelerate the growth of the sector.
> Trust in the Birla Brand and our product will hold us in good stead as we build up on our growth story over the coming quarters

## ${ }^{12}$ GEOGRAPHICAL PRESENCE



Birla Estates

CENTURY MILLS (R+C)


BIRLA NAVYA \& GROUP HOUSING (R)


## ${ }^{13}$ SUMMARY OF PRODUCT PORTFOLIO

## COMMERCIAL

| Name of the Project | Location | Area (Lakh sq. ft) | No. of Storeys | Annual Leasing Revenues |
| :--- | :---: | :---: | :---: | :---: |
| Birla Aurora | Worli | 2.6 | 22 | Approx Rs. 125 Cr |
| Birla Centurion |  | 3.5 | 12 |  |

RESIDENTIAL

| Project Name | Location | Area (acres) | Saleable Area (lakh sq. ft) | Revenue Potential (Rs. In Cr) | Cumulative Booking Value (Rs. In Cr) | Project Type | Classification | Status |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Birla Vanya | Kalyan, Maharashtra | 22 | Total 13.1 <br> Phase I-5.2 | 1,134 | 373 | Residential - 1 BHK, 2 BHK, 3 BHK \& 4 BHK | Own | LaunchedPhase I |
| Birla Alokya | Whitefield, Bengaluru | 8 | 5.5 | 393 | 237 | Duplex homes with 3 BHK and 4 BHK spread across 2 floors | Own | Launched |
| Birla <br> Navya (IF) $+\mathrm{GH}^{*}$ | Golf Course Extention, Gurugram, NCR | 65 | Total 36.5 Phase I-5.7 | 4,415 | 521 | $\begin{aligned} & \text { Residential - } 2 \text { BHK, } 3 \\ & \text { BHK \& } 4 \text { BHK } \end{aligned}$ | JV | LaunchedPhase I |
| Century Mills | Worli, Mumbai | 30 | Approx. <br> Residential - 34 <br> Commercial - 8 | $\begin{aligned} & \text { Res. }-10,000+ \\ & \text { Comm. - lease } \end{aligned}$ | Yet to Launch | Product designing under progress | Own | Launch year'FY'22 |
| Magadi Road | Magadi Road, Bengaluru | 4.8 | Approx 6 | 589 | Yet to Launch | Product designing under progress | JV | Launch yearFY'22 |

* Currently Framework agreement is signed for group housing with revenue potential of $\mathrm{Rs} 2,150 \mathrm{Cr}$

| Particulars | UOM | Q1 FY22 | Q1 FY21 | \% chg YoY | Q4 FY21 | \% chg QoQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial |  |  |  |  |  |  |
| Leasing Income | Rs. Cr. | 30.8 | 31.5 | -2\% | 29.8 | 3\% |
| Average Rent Realisation (BA\&BC) | Rs./sft | 156.4 | 160.3 | -2\% | 148.6 | 5\% |
| Residential |  |  |  |  |  |  |
| Booking Value | Rs. Cr. | 45.2 | 32.3 | 40\% | 333.6 | -86\% |
| Collections | Rs. Cr. | 48.2 | 4.6 | 964\% | 91.3 | -47\% |

BIRLA VANYA, KALYAN - PROJECT UPDATE (LAUNCHED - Q1 FY20)


Product Type

Cumulative Sales

Construction

Shahad, Kalyan

22 acres
13.12 lakh sq. ft.

Phase 1 - 5.24 lakh sq. ft. launched

Rs. 1,134 Crs

Residential - 1 BHK, 2 BHK, 3 BHK \& 4 BHK

Achieved Booking Value of Rs. 373 Crs

Construction of super structure in full swing


| Location | Soukya Road, Bengaluru |
| :--- | :--- |
| Area | R.1 acres |
| Saleable Area | 2.47 lakh sq. ft. |
| Revenue Potential | Rs. 393 Crs |
| Product Type | Residential - 3-Bed and 4-Bed Villaments |
| Cumulative Sales | Achieved Booking Value of Rs. 237 Crs |
| Construction | Construction of structure in full swing |

## ${ }^{17}$ BIRLA NAVYA, GURUGRAM (JV) - PROJECT UPDATE



| Location | Sector 63 A, Gurugram, NCR |
| :--- | :--- |
| Area | R acres |
| Saleable Area | Phase $1-5.7$ lakh sq. ft. |
| Revenue Potential | Rs. 4,415 Crs * |
| Product Type | Residential - 2 BHK, 3 BHK \& 4 BHK |
| Launch Year | October 2020 |
| Cumulative Sales | Achieved Booking Value of Rs. 521 Crs |
| Construction | Sample flat completed and opened for |

[^0]



CHECK - DAM constructed with Donations from
Birla Estates Pvt. Ltd through its Directed Gift and
The Rotary Foundation through Global Grant \# 2010735

RC Thane Mid Town, RID 3142, INDIA (Host Club)
RC Walsall, RID 1210, UK (International Partner Club) jointly with
RC Kalyan Riverside, RID 3142, INDIA ( Local supporting club)
alongwith other Donors Supporting Noble Cause
R. Ann Manjusha Ballal Master Krish Ballal Rtn. Pratik Gujar Rtn. Santosh Bade

Handed over on 24th June 2021
to Mhaskal - Ankhar Group Grampanchayat
at the hands of District Governor RI District 3142
Rtn. Dr. Sandeep Kadam
Rtn. Dr. Sanjay Joglekar
President RY $20-21$
President RY 20-21
Project Convenor
Rtn. Santosh Bade

Rtn. Shirish Kelka
Secretary RY 20-21
ecial Thanks
Satish Koth

## Check Dam Construction at Adivali Village, Kalyan

Background: As part of the CER initiatives for Birla Vanya project, Birla Estates teamed up with Rotary Foundation to build a check dam for the benefit of Adivali village near Kalyan

Location: Adivali Village, Ankhar-Mhaskal Gram Panchayat, Kalyan District, Thane.

## Number of Beneficiaries: 3,500+

## Community Impact:

- Availability of water for 2nd \& 3rd crop bringing economic stability to the beneficiaries.
- Water will be available even in summer months eliminating the need of temporary migration.
- $\sim 5 \mathrm{mn}$ liters of water will be available for all the near by villages for drinking and household purposes.
- Water retained in the check dam will percolate into the ground and will uplift the water table of the region and surrounding area.


## Pulp \& Paper

Flag bearer in Paper Industry

## PULP \& PAPER - EXECUTIVE SUMMARY

- Century Pulp and Paper (CPP) is a producer of excellent quality writing and printing paper, and a leading manufacturer of tissue and board, as well as Rayon Grade Pulp (RGP) products.
- Established in 1984, with relentless focus on quality, the company manufactures international-grade products and is now a leading player in India's pulp and paper industry.

PRODUCT PORTFOLIO

- WRITING \& PRINTING PAPER - Century Pulp \& Paper range of writing and printing paper is used to produce a wide range of stationery such as notebooks and envelopes. The current capacity for Paper stands at 550 ton per day
- MULTI LAYER PACKAGING BOARD - With a capacity of 500 ton per day, the company manufactures packaging boards with applications in e-commerce, food, FMCG and pharma industries
- TISSUE - Set up in 2009 \& 2021, Century is the largest and most advanced manufacturer of Jumbo Soft Tissue Paper Rolls in India. Further product diversification include Facial Tissue, Towel Grade Tissue, Napkin Tissue and Toilet Tissue with a total capacity of 200 ton per day.
- RAYON GRADE PULP - Rayon Grade Pulp is a highly purified form of cellulose made from wood and used in a wide variety of consumer applications including Viscose Staple Fiber, Viscose Filament Yarn and cellophane papers. The total capacity stands around 100 tons per day.


## TURNOVER (RS. IN CRORES) \& EBITDA MARGINS (\%)




## STEP TOWARDS MORE FOCUS ON GROWING BUSINESS

## Strengths

## Opportunities

## Strong Vision \& Strategy

## Leveraging:

- India's only integrated Pulp \& Paper mill providing comprehensive solution from providing comp
single location

Encash on:

- The Birla Brand
- Recent expanded capacity in the tissue paper segment
- In-house power generation of up to $95 \%$ of the total requirement


## Strong focus on:

- Growth in tissue paper demand due to awareness towards hygiene \& sanitation
- India's per capita paper consumption
being one of the lowest compared to other developing economies like China \& Indonesia
- Cash Conservation and asset light model
- Increasing dealer network and improving working capital management
- Innovation \& increasing exposure to specialty products like tissue and packaging Board
- Increased demand for packaging board for e-commerce, FMCG, Pharma \& FMCD
- Sustainable wood procurement


## Q1 FY22 KEY OPERATIONAL HIGHLIGHTS - PULP \& PAPER



- Demand for WPP impacted during April \& May, due to imposition of country-wise lockdown. However, from June, demand has seen improvement
- Strong Order flow for Board products from Pharma, FMCG \& Food Packaging sectors as well as exports market
- New tissue Plant (TM7) trial production underway. Will achieve full capacity utilization in Q2 FY22
- Digitalization of the S\&OP processes by implementation of a CRM system and automation of certain operational activities underway
- Imported pulp prices increased, which helped in increasing prices of Packaging Board and Tissue segment.


## ${ }_{23}$ MARKET OUTLOOK - PULP \& PAPER

- Due to closure of major paper consumption centers and in anticipation of Third wave from mutated Covid-19, order flows in 'Writing \& Printing Paper' are expected to be volatile in the domestic market in the near term
- Due to Covid-19, public in general are more health \& hygiene cautious, hence, an increase in per capita consumption of Tissue is expected in the Domestic as well as in the Global market
- Expect Packaging Board segment to continue to have higher demand in the future


## ${ }_{24}$ Q1 FY22 PRODUCTION \& SALES



The Capacity Utilisation for Q1 FY22 was $94 \%$ as compared to $57 \%$ in Q1 FY21




- During summer season, falling of dry Perul (Pine tree leaves) in hill areas of Uttarakhand result in wildfire.
- Collaborated with Forest division, Nainital on collection of Perul to prevent wildfires \& provide employment to ~5,000 locals.
- Further, Perul will be utilized as fuel in CPP Plant Boilers.


## SOCIAL



- 75 nos. Hand Sanitizer machines \& 8,428 nos. face masks distributed at milk collection centers of Bindukhatta \& Halduchaur area (Uttarakhand) in May'21
- Ration ( 5 kg Flour, 5 Kg Rice, 1 kg pulse, 1 kg Salt \& spices) distributed to 792 poor families in May \& Jun' 21 in Lalkuan area

Ez GOVERNANCE


- CPP: New tax codes created and vendor masters updated as per new tax code in the 'The Finance Act, 2021' having introduced new section '194Q' which is effective from $1^{\text {st }}$ July'2021
- Robust compliances of all regulatory requirements


## Textiles

World's $2^{\text {nd }}$ and India's $1^{\text {st }}$ LEED V4 certified textile mfg co.

## EXECUTIVE SUMMARY - CENTURY TEXTILES

- Century Textiles and Industries Limited (CTIL), was incorporated in Mumbai, India, in 1897. A state-of-the-art, vertically integrated plant, Birla Century (A Division of CTIL) was set up at Jhagadia, Bharuch, Gujarat, in the year 2008, using the best modern machinery to produce a wide range of premium textiles.
- The company's USP is the customisation it offers clients in terms of the weave, design and texture of products. It has an extensive network of distributors and dealers in India and we also sell our exclusive range of home-textiles and other products in the global market.
- The focus is on manufacturing products of excellent and consistent quality; adding value by offering a variety of weaves, designs, and finishes; innovating continuously to create new products; and satisfying our customers with our excellent service and timely delivery.


## PRODUCT PORTFOLIO

- SHIRTINGS - Manufactures premium range elite shirting in elegant designs, weaves and colours in the range of Ne 40 to Ne 150 in singles and $\mathrm{Ne} 2 / 80$ to $\mathrm{Ne} 2 / 200$ in 2 plys.
- BOTTOM WEIGHT - As one of the leading bottom-weight fabric manufacturers in India, the company manufactures luxury bottom weights in the range of Ne 10 to Ne 4/100 and is available in whites, solids, prints, and yarn dyed with special weaves and designs.
- FINER FABRICS - The Birla Century range of Finer Fabrics i.e. dress materials are available in a variety of contemporary designs, weaves and colours. Poplin, cambric, lawn, twill, satin, mull, voile, dobby and slub dress materials are manufactured at the technologically-advanced factory in the range from Ne 40 to Ne 150 in singles and doubles.
- BED LINEN - Premium quality household linen from Birla Century includes a wide range of elegantly tailored sheets, and bed and bath coordinate pieces. Suited perfectly for domestic as well as international markets, the $100 \%$ cotton products are available in varied styles and designs in the range of 180 TC to 2000 TC.

TURNOVER (RS. IN CRORES) \& EBITDA MARGINS (\%)


## STEP TOWARDS MORE FOCUS ON GROWING BUSINESS

## Strengths

## Growth Drivers

- State-of-the-Art Vertically Integrated Plant (Fibre to Finishing)
- Birla Century Brand
- Fine spinning up to count 200 ne
- Legacy of Textile for more than 100 years
- STEP Certification - 1st fabric manufacturing company in India to receive this for sustainability
- US-China trade war has increased demand of Indian products in USA
- RCEP (Regional Comprehensive Economic Partnership) non signing at present helps India's domestic market
- Go-green \& zero discharge at Bharuch unit, justifies parameters of global brand
- Opened LLC at USA to cater big brands, regional retailers, hospitality industries, etc.


## Advantages



- Increased penetration of organised retail, better demographics and rising income levels
- Abundant availability of raw material cotton
$\qquad$
- Growing exports demand and direct catering to big brands in USA

- Demand for Home Textiles continues to do good because of people spending more time in home and looking for upgrade in home furnishings
- Margins are under pressure in Home Textiles since brands are emphasizing on Organic cotton \& imported fibre whose prices are disproportionately increasing which cannot be passed on to the end customers
- Apparel Fabric market remains uncertain as demand from retail needs to come back to normal. However, August to December 21, being festive season, demand is expected to be stable
- Birla century bagged the National Energy Management Award in Textiles category, at the SEEM Gold Awards held virtually on 26 th June'21
- The textile market on an average operated around 75\% capacity in Q1 FY22 but inventories got built up at factory level
- Expect business to come back to normal by upcoming festive season on back of vaccination drive running in full swing
- Sustainable range and health care products are seeing rise in demand due to growing hygiene awareness
- At Birla Century, focus continues in sustainable and health care aspects for product development

MACROS - Q1 FY22

CLOTH - CAPACITY UTILISATION


FABRIC CONTRIBUTION

| YoY | QoQ |
| :--- | :--- |
| $82 \%$ | $18 \%$ |



NET SALES REALISATIONS


INPUT PRICE - COTTON
YoY -26\% QoQ -30\%
(RS. PER/KG)

OVERALL CONTRIBUTION (RS. PER/MTR)


3 SALES - Q1 FY22

CLOTH

NET SALES QUANTITY


NET SALES


NET SALES QUANTITY


YARN

NET SALES QUANTITY


OTHERS

NET SALES



ENVIRONMENT SOCIAL GOVERNANCE (ESG) - TEXTILES


- ATFD (Agitated Thin Film Dryer) for evaporation of water from effluent \& Sludge Dryer for drying of sludge powder became operational.
- Overall, $90 \%$ reduction in landfill became possible due to above installments.
- Awarded with SEEM Gold award for energy management.

- Covid-19 and Vaccination Awareness Camps organised in nearby villages.
- Distributed Masks in School, Villages and dedicated Covid Hospital of Western Railway.
- Vaccination camp organised inhouse helped to vaccinate 95\% employees with first dose

Financial Summary

## PROFIT \& LOSS - Q1 FY22

(RS. IN CRORES)

| Particulars | Q1 FY 21 | Q4 FY 21 | Q1 FY 22 Actual | Variance Q on Q |  | Variance Y on Y |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Amount | \% | Amount | \% |
| Continuing Operations |  |  |  |  |  |  |  |
| Sales |  |  |  |  |  |  |  |
| Textiles | 42 | 200 | 205 | 5 | 2\% | 163 | 388\% |
| Pulp \& Paper | 300 | 566 | 577 | 11 | 2\% | 277 | 92\% |
| Real Estate | 36 | 35 | 34 | -1 | -4\% | -2 | -6\% |
| Others | 16 | 19 | 16 | -3 | -15\% | NA | NA |
| Total Sales | 394 | 820 | 832 | 12 | 1\% | 438 | 111\% |
| EBITDA |  |  |  |  |  |  |  |
| Textiles | -24 | -9 | 2 | NA | NA | NA | NA |
| Pulp \& Paper | 28 | 80 | 96 | 16 | 20\% | 68 | 243\% |
| Real Estate | 13 | -1 | 6 | NA | NA | NA | NA |
| Others | 13 | 11 | 13 | 2 | 22\% | 0 | 0\% |
| Interest income of income tax refund |  |  |  |  |  |  |  |
| Total EBITDA | 30 | 80 | 117 | 37 | 46\% | 87 | 290\% |
| Less : Finance Cost | 21 | 16 | 13 | -3 | -18\% | -8 | -38\% |
| PBDT | 9 | 64 | 104 | 40 | 63\% | 95 | 1056\% |
| Less: Depreciation | 57 | 58 | 57 | 1 | 2\% | 0 | 0\% |
| PBT | -48 | 6 | 47 | 41 | 683\% | NA | NA |
| Tax | -12 | -11 | 22 | NA | NA | NA | NA |
| Net Profit after Tax | -36 | -5 | 25 | NA | NA | NA | NA |
| Discontinuing Operations |  |  |  |  |  |  |  |
| Profit after Tax | -4 | -5 | -4 | NA | NA | NA | NA |
| Total Net Profit after Tax | -40 | -10 | 21 | NA | NA | NA | NA |

37
CASH FLOW - Q1 FY22

CASH FLOW - Q1 FY22


| 39 | STATEMENTOFOUTSTANDING LOAN |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| $\begin{aligned} & \text { त্x } \\ & \underset{\sim}{2} \end{aligned}$ | Particulars | $\begin{gathered} \text { O/s as on } \\ 31-12-2020 \end{gathered}$ | $\begin{gathered} \text { O/s as on } \\ 31-03-2021 \end{gathered}$ | $\begin{gathered} \text { O/s as on } \\ 30-06-2021 \end{gathered}$ |
| 霝霽 | Long Term Loans | 580 | 578 | 526 |
| $\begin{aligned} & \bar{\otimes} \\ & \stackrel{0}{0} \\ & \infty \\ & \infty \\ & \frac{0}{\bar{\jmath}} \end{aligned}$ | Average Rate of Interest | 6.85\% | 6.85\% | 6.85\% |
|  |  |  |  |  |
|  | Short Term and Working Capital Loans | 79 | 3 | 372 |
|  | Average Rate of Interest | 3.07\% | 4.00\% | 3.60\% |
| $5$ |  |  |  |  |
|  | NCD | 400 | 400 | 400 |
|  | Average Rate of Interest | 7.65\% | 7.65\% | 7.65\% |
|  |  |  |  |  |
|  | Total CTIL Loans | 1,059 | 981 | 1,298 |
|  | Average Rate of Interest as on date | 6.87\% | 7.17\% | 6.17\% |
| $\square$ |  |  |  |  |
|  | Standalone Loan Taken by Birla Estate Pvt.Ltd | 32 | 44 | 64 |
|  |  | 7.25\% | 7.20\% | 7.20\% |
|  | Total Consolidated Loans | 1,091 | 1,025 | 1,362 |
|  | Average Interest for Quarter | 6.88\% | 7.17\% | 6.21\% |

40 OUTSTANDING LOAN

1,091 @ 6.88\%


## FINANCIAL PERFORMANCE

REVENUES (RS. IN CRORES)


EBITDA (RS. IN CRORES)


PAT (RS. IN CRORES)


NET WORTH (RS. IN CRORES)


NET DEBT TO EQUITY (X)


DIVIDEND PER SHARE (RS.)


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[^0]:    * Includes Independent Floors and Group Housing

