

SH/XII/2023

04th January, 2024

Corporate Relationship Department **BSE Limited** 

1<sup>st</sup> Floor, Phiroze Jeejeebhoy Towers Dalal Street, Fort,

Mumbai-400 001 Scrip Code: 500040 Listing Department

National Stock Exchange of India Limited

Exchange Plaza, 5th floor, Bandra-Kurla Complex Bandra (East), Mumbai-400 051.

Scrip Code: CENTURYTEX

Dear Sir/ Madam,

Sub: Investor Presentation of Century Textiles and Industries

Limited ('the Company')

Ref: Regulation 30 of Securities and Exchange Board of India (Listing Obligations & Disclosure Regulrements)

Regulations, 2015 ('Listing Regulations')

This has reference to our letter dated 29th December, 2023, informing you that a group of investors/analysts will be visiting the flagship real estate project Birla Niyaara situated at Worli on Thursday, 04th January, 2024.

In connection to the above, please find attached herewith a copy of the Presentation namely 'Birla Estates - The Real Estate arm of the Aditya Birla Group'.

This is for the information of the investors and for your record.

The same is also available on Company's website: www.centurvtextind.com

Thanking you,

Yours truly
For CENTURY TEXTILES AND INDUSTRIES LIMITED

ATUL K. KEDIA Sr. Vice President (Legal) & Company Secretary

Encl: as above

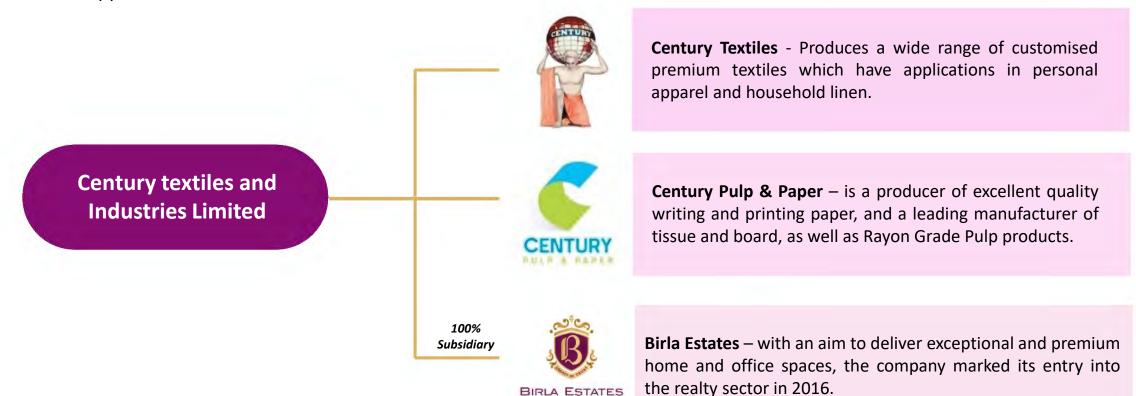




#### **COMPANY OVERVIEW**



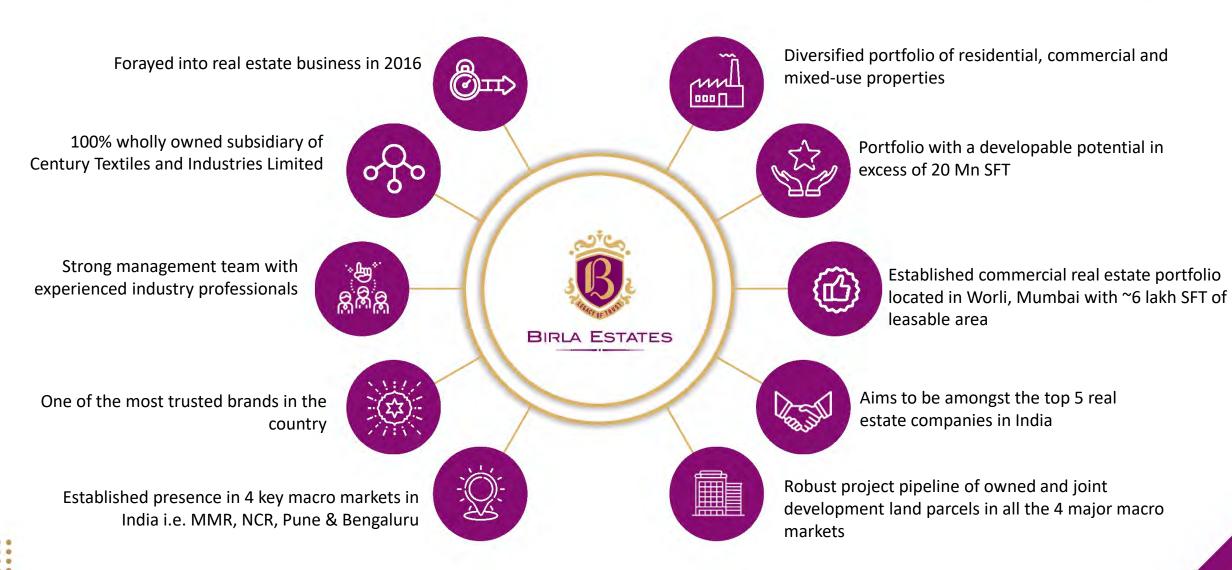
- Incorporated in 1897, Century Textiles and Industries Limited (CTIL) has evolved from a single unit textile mill into a diversified conglomerate spanning into paper and pulp industry and real estate.
- The company's 125-years-old legacy is built on a steadfast commitment to the development of the nation with an unwavering focus on quality and innovation, combined with agility and customer centricity, Century is in a good stead to capitalise on market opportunities.



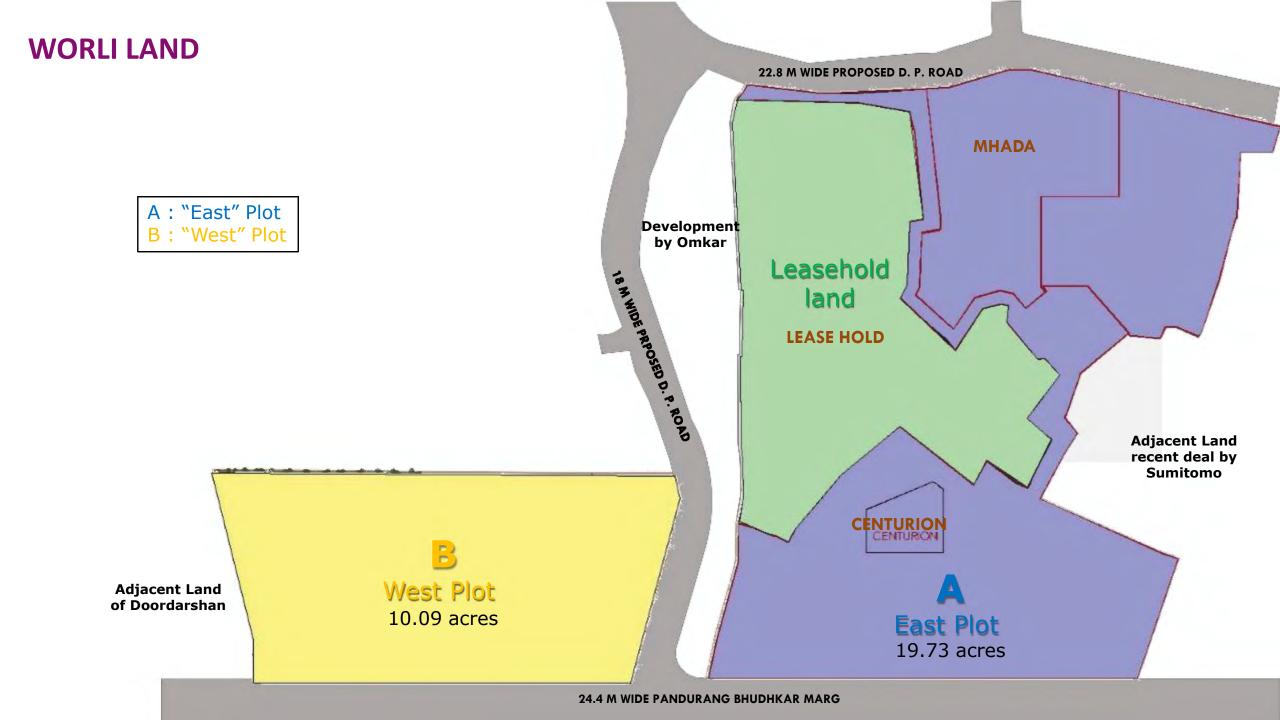


#### **BIRLA ESTATES PRIVATE LIMITED**



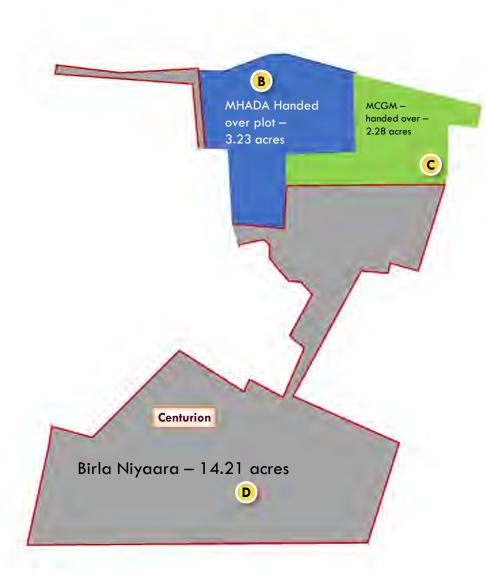






#### BIRLA NIYAARA – NET PLOT AREA FOR DEVELOPMENT



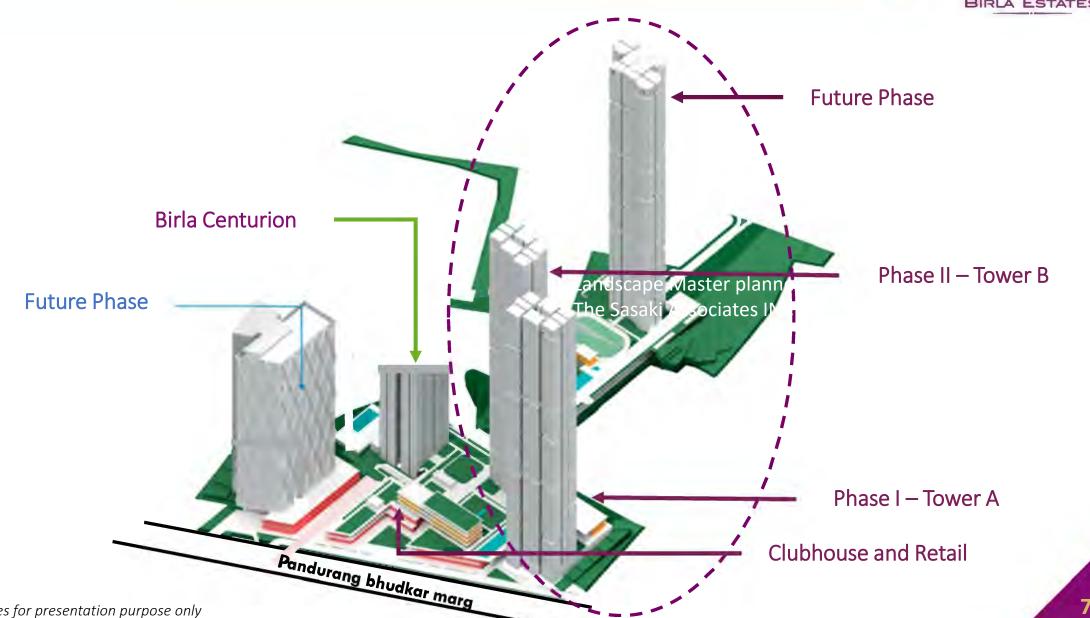


Particulars	Reference	Area (Acres)
Total Plot Area last	er planne(A)	19.73
MHADA Share	(B)	3.23
MCGM Share	(C)	2.28
Net Plot Area	(D)=(A)-(B)-(C)	14.21



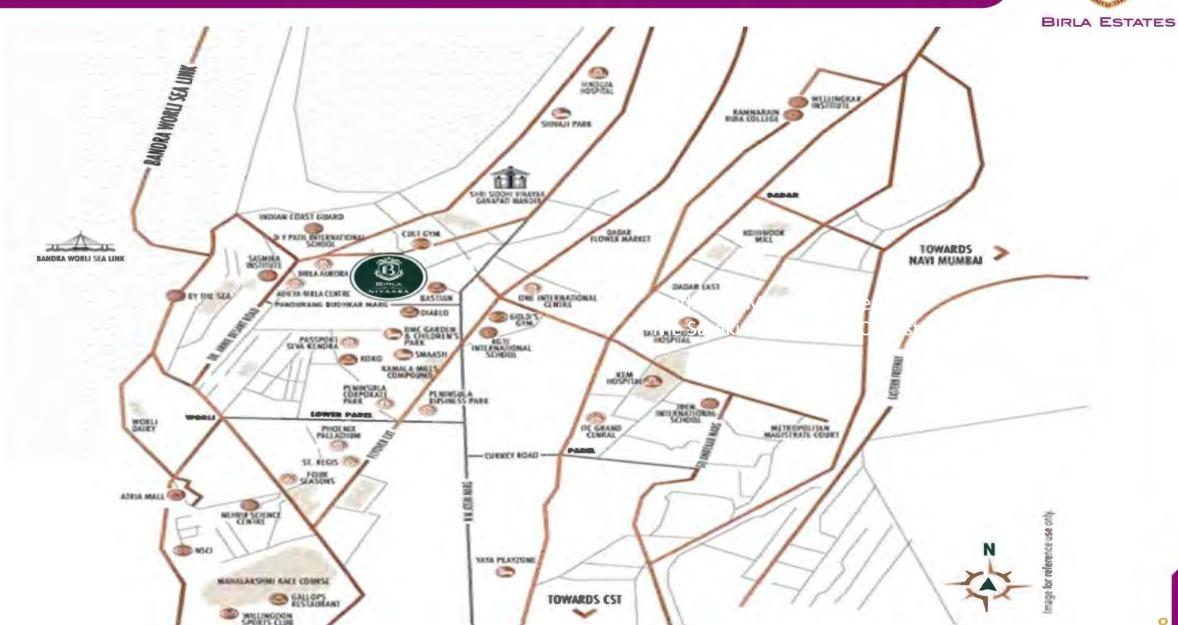
#### **WORLI EAST PLOT**





#### **BIRLA NIYAARA - LOCATION**





#### BIRLA NIYAARA (Tower A) - THE FLAGSHIP LUXURY HOUSING PROJECT OF BEPL





- Located in the super premium locality of Worli in Mumbai region
- 77 storey tower
- 9.1 Lakh SFT of development, comprising of 414 units of 2/3/4/5 BHK, Duplex and Penthouse residential homes
- Launched in 4Q-FY22. Sold 85% of the inventory as on 30<sup>th</sup> September 2023
- Current rates is in the range of INR 75000-80,000/- per SFT
- India's only LEED pre certified platinum residential project
- Largest selling project in Mumbai in CY 2022
- Price appreciation of >33% since launch
- RERA possession expected in March 2028

#### BIRLA NIYAARA (Tower A) - WORLD CLASS ARCHITECTS & DESIGNERS





## BIRLA NIYAARA (Tower B)



RERA registration is under process

#### **FUTURE DEVELOPMENT IN WORLI**



#### **Worli East**

- Worli East total saleable potential 3.5
   Mn SFT
  - Launched 0.9 Mn SFT
  - Balance yet to be launched 2.6
     Mn SFT (Residential / Commercial)

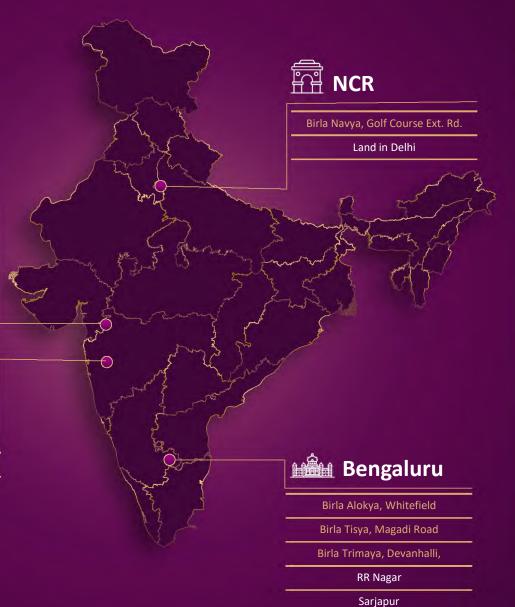
#### **Worli West**

• Worli West potential of 1.5 Mn Sq. Ft.





## Pan India Footprint





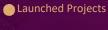
# Projects with a revenue potential of more than INR 45,000 Crs











Unlaunched Projects

Mumbai

Birla Vanya, Kalyan

Birla Niyaara, Worli

Birla Centurion, Worli (C)

Birla Aurora, Worli (C)

Walkeshwar, Mumbai

Thane, MMR

Metropolitan Region

Pune 📠

Wellesley Road

#### AWARDS & CERTIFICATIONS





the Year

National Infrastructure & Construction Awards



the Year

Times Network Presents National Awards for Marketing Excellence -For excellence in real estate & infrastructure



Green Project of Green Building Project of Commercial Property of the Year

DNA Presents Real Estate & Infrastructure Round Table & Awards



Commercial Property of the Year

ET Now Presents Real Estate Awards



**Green Building Project of the Year** 

**ET Now Presents** Real Estate Awards



**Project Launch of** the Year

The 11th Realty+ Excellence Awards 2019 West Zone



**Innovative Marketing** Campaign of the Year

**DNA Presents Real** Estate & Infrastructure Round Table & Awards



Iconic Marketing Campaign of the Year

**Times Realty** Icons Awards



**ACE Alliance** Award 2019 by SAP

For customer excellence and delivery in SAP **Product Support** 



**Iconic Emerging** Developer, India

Mid-Day Real Estate & Infrastructure Icons



**Best Real Estate** Company

Global Real Estate Congress Real **Estate Awards** 



**Best Brand** Marketing

Global Real Estate Congress Real **Estate Awards** 



**Emerging Developer of the Year** (North) -**Birla Estates RE/MAX Presents Estate Awards** 



Iconic Project of the Year -Birla Alokya

Realty+ Conclave & Excellence Awards 2020 (South)



Luxury Project of the Year (North) - Birla Navya **RE/MAX Presents Estate** Awards



**Residential Project of the** Year - Birla Navya

Realty+ Conclave & Excellence Awards 2020 (North)



Birla Vanya **Greentech Effective Safety** Culture Award - 2021



Birla Alokya National Safety Council of India



**Birla Estates CIDC Partners in Progress** Trophy - 2022



Birla Vanya 13th CIDC Vishwakarma Awards - 2022



Birla Alokya National Safety Council of India - Safety Awards 2021



Birla Vanya National Safety Council of India - Safety Awards 2021



**Commercial Birla Birla** Vanya

RoSPA - Health and Safety Awards 2022



## LAUNCHED PROJECTS



Project	Birla Vanya, (Kalyan)	Birla Alokya, (Whitefield, Bengaluru)	Birla Navya, (Golf Course Extension, Gurugram)	Birla Niyaara, (Worli, Mumbai)	Birla Tisya, (Rajajinagar, Bengaluru)	Birla Trimaya, (Devanahalli, Bengaluru)
Project Photo						
Launch Period	Q1 FY20	Q3 FY20	Q3 FY21	Q4 FY22	Q3 FY22	Q2 FY24
Land Area	22 acres (Own)	8 acres (Own)	48 acres (JV - Anant Raj)	14 acres (Own)	5 acres (JV - Subhadra Textiles)	52 acres (JV- Ramaiah Realty)
Total Saleable Area	13.3 lakh SFT	5.5 lakh SFT	17.8 lakh SFT (Ph 1+2+3 – 11.66)	24 lakh SFT (Residential) (Ph- 1 : 9.1)	6.5 lakh SFT	36.2 lakh SFT
Total Units Launched	1,205 units	218 units	556 units	414 units	392 units	556 units
Cum. Booking Value	Rs. 742 Crs (915 units)	Rs. 377 Crs (209 units)	Rs. 1,493 Crs (537 units)	Rs. 2,467 Crs (352 units)	Rs. 550 Crs (352 units)	Rs. 467 Crs (536 units)
Architect	Hafeez Contractor	Synergy	ARCOP	Foster & Partners	RSP	Broadway Malyan
Construction Status	Handover starting from Q4 FY24	Handover started from Q3 FY 24	Handover of Phase - 1 will start in Q4 FY 24	Podium 2 slab in progress	Tower 1 - 9 th Floor slab work in progress Tower 2 - 7 th Floor slab work in progress	Pre-construction activities ongoing

## COMMERCIAL REAL ESTATE PORTFOLIO



Project	Birla Aurora	Birla Centurion	
Project Photo			
Land Area Leasable (in Sqft)	2.4 lakh	3.2 lakh	
Location	Dr. Annie Besant Road, Century Bazaar, Mumbai	Pandurang Budhkar Marg, Century Mills Compound, Mumbai	
H1 FY 24 Lease Rental (Rs. Crs)	31.6 Crs	32.8 Crs	



## PLANNED NEW PROJECTS (1/2)



Project	RR Nagar, Bangalore	Walkeshwar, Mumbai	Wellesley Road, Pune	Sarjapur, Bangalore
Project Photo				and duty
Land Area	10 acres (Own)	0.21 acres (Own)	6 acres (Own)	29 acres (Own)
Total Saleable Area	10.1 lakh Sqft	0.6 lakh Sqft	15.4 lakh Sqft	28.7 lakh Sqft
Estimated Gross Development Value (GDV, Rs.)	983 Crs	573 Crs	2,420 Crs	2,726 Crs

## PLANNED NEW PROJECTS (2/2)



Project	Thane, Mumbai	Delhi
Project Photo		
Land Area	30.5 acres (Own)	6.8 acres (JV – India Hume Pipes)
Gross Development Value (GDV, Rs.)	7,648 Crs	2,718 Crs
Total saleable area	53.9 lakh Sqft	14.2 lakh Sqft



#### **SUMMARY - LAUNCHES AND DELIVERIES**



Launched/To be Launched

Ongoing

**Delivery Stage** 

Birla Niyaara (P1) TSA - 9 lakh Sqft

Birla Tisya TSA – 6.5 lakh Sqft

Birla Navya (P1) TSA - 5.7 lakh Sqft

Birla Vanya TSA - 13.3 lakh Sqft

Birla Alokya TSA - 5.5 lakh Sqft Birla Niyaara (P2)

Walkeshwar, MMR

Devanahalli, B'lore

RR Nagar, B'lore

Birla Navya (P2) TSA - 3.7 lakh Sqft

Birla Niyaara (P1) TSA - 9 lakh Sqft

Birla Tisya TSA - 6.5 lakh Sqft

Birla Navya (P1) TSA – 18.8 lakh Sqft

Birla Vanya TSA – 13.3 lakh Sqft

Birla Alokya TSA – 5.5 lakh Sqft Wellesley Rd., Pune Sarjapur, B'lore Birla Niyaara (P3)

Birla Niyaara (P2)

Walkeshwar, MMR

Devanahalli, B'lore

RR Nagar, B'lore

Birla Navya (P2) TSA - 3.7 lakh Sqft

Birla Niyaara (P1) TSA - 9 lakh Sqft

Birla Tisya TSA - 6.5 lakh Sqft

Birla Navya (P1) TSA - 18.8 lakh Sqft

Birla Vanya TSA - 13.3 lakh Sqft

Birla Alokya TSA - 5.5 lakh Sqft

Birla Vanya TSA - 13.3 lakh Sqft

> Birla Alokya TSA – 5.5 lakh Sqft

Birla Navya (P1) TSA - 5.7 lakh Sqft

Birla Vanya TSA - 13.3 lakh Sqft

Birla Alokya TSA - 5.5 lakh Sqft

> FY 22 **GDV - Rs 4,000 Crs**

**FY 23 GDV - Rs 563 Crs** 

Birla Navya (P2)

TSA – 3.7 lakh Sqft

Birla Niyaara (P1)

TSA - 9 lakh Sqft

Birla Tisya

TSA - 6.5 lakh Sqft

Birla Navya (P1)

TSA - 18.8 lakh Sqft

Birla Vanya

TSA - 13.3 lakh Sqft

Birla Alokya

TSA – 5.5 lakh Sqft

FY 24e

FY 25e **GDVe - Rs 5,100 Crs** 

**FY 20 GDV - Rs 1,500 Crs** 

FY 21 GDV - Rs 624 Crs

**GDVe – Rs 3,000 Crs** 

### KEY QUARTERLY PERFORMANCE INDICATORS



