# CENTURY <br> Textiles and Industries <br> Limited 

REGD. OFFICE : "CENTURY BHAVAN", DR, ANNIE BESANT ROAD, WORLI, MUMBAI-400 030. INDIA.
TEL.: +91-22-2495 7000 FAX:+91-22-2430 9491,+91-22-2436 1980
E-Mall: ctil.ho@birlacentury.com Website: www.centurytextind.com
CIN-L17120MH1897PLC000163

Corporate Relationship Department BSE Limited<br>$1^{\text {st }}$ Floor, Phiroze Jeejeebhoy Towers, Dalal Street, Fort, Mumbai-400 001.<br>Scrip Code: 500040

Listing Department
National Stock Exchange of India Limited
Exchange Plaza, $5^{\text {th }}$ floor, Bandra-Kurla Complex, Bandra (East), Mumbai-400 051.

## Scrip Code: CENTURYTEX

Dear Sir/ Madam,
Sub: Outcome of meeting of the Board of Directors of Century Textiles and Industries Limited ('the Company')
Ref: Regulation 30, 33, 52 \& 54 of Securities and Exchange Board of India (Listing Obligations \& Disclosure Requirements) Regulations, 2015 ('Listing Regulations')

Please refer to our letter dated $12^{\text {th }}$ January, 2022, intimating you about a meeting of the Board of Directors of the Company to be held on Thursday, $20^{\text {th }}$ January, 2022.

Pursuant to Regulations 30, 33, 52 \& 54 of the Listing Regulations, we wish to inform you that the Board at its meeting held today i.e. 20 January, 2022, have considered and approved Unaudited Standalone and Consolidated Financial Results of the Company for the third quarter (October to December) ended 31 st December, 2021.
Enclosing herewith the following:
a. Unaudited Standalone and Consolidated Financial Results for the third quarter (October to December) ended 31 ${ }^{\text {st }}$ December, 2021;
b. Limited Review report by the Auditors of the Company;
c. Press Release.

The meeting commenced at 11:45 AM and concluded at $12: 58 \mathrm{PM}$.
Thanking you
Yours faithfully
For CENTURY TEXTILES AND INDUSTRIES LIMITED


ATUL K. MEDIA
Company Secretary
Encl: as above

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

## Review Report to

The Board of Directors
Century Textiles and Industries Limited

1. We have reviewed the accompanying statement of unaudited standalone financial results of Century Textiles and Industries Limited (the "Company") for the quarter ended December 31, 2021 and year to date from April 1, 2021 to December 31, 2021 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S R B C \& CO LLP
Chartered Accountants
ICAI Firm registration number: 324982 E/E300003
ABHISHEK K
AGARWAL
$c=I N, o=P e r s o n a l$,
email=abhishek.
email=abhishek.agarwal@srb.in
Date: 2022.01.20 12:59:13 $+05^{\prime} 30$
per Abhishek Agarwal
Partner
Membership No.: 112773
UDIN: $22112773 A A A A A E 8042$
Mumbai
J anuary 20, 2022


Notes :
1 The above standalone financial results have been reviewed and recommended for adoption by the Audit Committee to the Board of Directors and have been approved by the Board at its meeting held on January 20, 2022.

2 During the previous quarter, the Company has sold all the assets of its Yarn and Denim division ('Y\&D') to a third party for a consideration of Rs. 62 crore and had recognised a gain of Rs. 17.63 crore net of provision for termination benefits and other restructuring costs.

3 The Code on Social Security 2020 has been notified in the Official Gazette on September 29, 2020. The effective date from which the changes are applicable is yet to be notified and the rules are yet to be framed. Impact if any, of the change will be assessed and accounted in the period in which said Code becomes effective and the rules framed thereunder are published

4 In the past, the Company had recognized the expected interest cost on unfulfilled export obligation under Export Promotion Capital Goods (EPCG) Scheme. During the previous quarter, on receipt of extension from Director General of Foreign Trade, Company had fulfilled its remaining export obligation. Accordingly, interest provision amounting to Rs. 11.37 crore was written back and disclosed as other income in the previous quarter.

5 The Company's operations and revenue were impacted on account of disruption in economic activity due to CoVID 19. The management believes that the overall impact of the pandemic is short term and temporary in nature and is not likely to have any significant impact on the recoverability of the carrying value of its assets and the future operations. The management is closely monitoring the developments and possible effects that may result from the pandemic on its financial condition, liquidity and operations and is actively working to minimize the impact of this unprecedented situation.

6 The Company is organised into business divisions based on its products and services and has four reportable segments, as follows:
(a) "Textiles" include Yarn, Fabric, Viscose Filament Yarn and Tyre Yam (Yarn and Denim included in Discontinued Operations and sold during the quarter)
(b) "Pulp and Paper" include Pulp, Writing \& Printing paper, Tissue paper and Multilayer packaging board.
(c) "Real Estate" includes Residential projects, Leased properties and Investment properties of the Company.
(d) "Others" include Salt works and Chemicals.

7 Additional information pursuant to Regulation 52(4) and Regulation 54(2) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended for the quarter and nine months ended 31th December, 2021 (Standalone):

| Sr. | Particulars | Quarter Ended |  |  | Nine Months Ended |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| No. |  | 31.12.2021 | 30.09.2021 | 31.12.2020 | 31.12.2021 | 31.12.2020 | 31.03.2021 |
| (a) | Operating Margin (\%) Operating Profit / Revenue | 12.82\% | 17.48\% | 15.82\% | 15.21\% | 13.55\% | 12.93\% |
| (b) | Net Profit Margin (\%) Net Profit / Revenue | 3.62\% | 6.53\% | 6.22\% | 4.82\% | 1.20\% | 1.21\% |
| (c) | Interest Service Coverage Ratio (in times) Earnings before interest and Tax (EBIT) / Interest Expense for the period | 4.29 | 6.57 | 3.09 | 4.96 | 1.02 | 1.23 |
| (d) | Debt Service Coverage Ratio (in times) Earnings before interest, Depreciation and Tax (EBITDA) / Interest Expense on long term \& short term borrowings, including lease liabilities for the period + Scheduled Principal repayment of long term borrowings, including lease liabilities during the period | 1.89 | 9.01 | 0.17 | 2.70 | 0.30 | 0.35 |
| (e) | Bad debts to Accounts Receivable Ratio (\%) (not annualized) Bad debts / Average Accounts Receivable | 0.25\% | 0.54\% | 0.33\% | 0.41\% | 0.48\% | 1.91\% |
| (f) | Debtors turnover (in times) (not annualized) Revenue / Average Accounts Receivable | 5.16 | 5.25 | 3.64 | 14.94 | 8.39 | 14.82 |
| (g) | Inventory turnover (in times) (not annualized) Cost of goods sold / Average Inventory (excluding Real Estate inventory) | 0.93 | 0.86 | 0.96 | 2.82 | 1.85 | 2.57 |
| (h) | Debt-Equity ratio (in times) <br> Debt/Net Worth [Debt is Long Term Borrowing (current and noncurrent portion), Short Term Borrowing and Lease Liabilities] | 0.32 | 0.36 | 0.30 | 0.32 | 0.30 | 0.27 |
| (i) | Current Ratio (in times) Current Assets / Current Liabilities | 1.30 | 1.26 | 1.49 | 1.30 | 1.49 | 1.35 |
| (j) | Current Liability Ratio (in times) Current Liabilities / Total Liabilties | 0.53 | 0.55 | 0.38 | 0.53 | 0.38 | 0.42 |
| (k) | Total Debts to Total Assets (in times) (Long term Borrowings + Short Term Borrowings + Current Maturities of Long Term Borrowings + Lease Liabilities) / Total Assets | 0.17 | 0.20 | 0.17 | 0.17 | 0.17 | 0.16 |
| (I) | Long Term Debt to Working Capital (in times) (Long Term Borrowings (incl. Current Maturities and Lease Liabilities)) / (Current Assets - Current Liabilities) | 1.86 | 2.12 | 1.98 | 1.86 | 1.98 | 2.49 |
| (m) | Asset coverage ratio (in times) - 7.95\% listed Secured Redeemable Non Convertible debentures - Face Value 400 Crs <br> Secured assets / secured loans <br> Secured assets: First pari passu charge on Plant and Machineries, present and future of Birla Century,Pulp and Paper divisions and Freehold land admeasuring 25,323.78 sq. meters and Birla Centurion building thereon excluding furniture and furniture and vehicles of all above divisions <br> Secured loans: Outstanding value of above debenture | 2.72 | 2.64 | 2.74 | 2.72 | 2.74 | 2.77 |
| (n) | Net Worth (Rs in Crores) | 3,844.47 | 3,820.36 | 3,635.47 | 3,844.47 | 3,635.47 | 3,663.82 |

By Order of the Board
For Century Textiles and Industries Ltd

Place: Mumbai
Date: 20.01.2022


The financial results of the Company would be available for perusal on the Company's website viz. www.centurytextind.com and also on websites of BSE Ltd. viz. www.bseindia.com and National Stock Exchange of India Ltd. viz. www.nseindia.com

# Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended 

## Review Report to

The Board of Directors

## Century Textiles and Industries Limited

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of Century Textiles and Industries Limited (the "Holding Company"), its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and its joint venture for the quarter ended December 31, 2021 and year to date from April 1, 2021 to December 31, 2021 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 and 52 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.
4. The Statement includes the results of the following entities:

1. Subsidiary companies
(i) Birla Estates Private Limited
(ii) Avarna Projects LLP (subsidiary of Birla Estates Private Limited)
(iii) Birla Tisya LLP (subsidiary of Birla Estates Private Limited)
(iv) Birla Century Exports Private Limited
(v) Birla Century International LLC (subsidiary of Birla Century Exports Private Limited)
2. J oint Venture - Birla Advanced Knits Private Limited

## SRBC\&COLLP

## Chartered Accountants

Century Textiles and Industries Limited
5. Based on our review conducted and procedures performed as stated in paragraph 3 above nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S R B C \& CO LLP
Chartered Accountants
ICAI Firm registration number: 324982E/E300003
per Abhishek Agarwal
Partner
Membership No.: 112773
UDIN: 22112773AAAAAD4588
Mumbai
J anuary 20, 2022


Notes :
1 The above consolidated financial results have been reviewed and recommended for adoption by the Audit Committee to the Board of Directors and have been approved by the Board at its meeting held on January $20,2022$.

2 During the previous quarter, the Group has sold all the assets of its Yarn and Denim division ('Y\&D') to a third party for a consideration of Rs. 62 crore and has recognised a gain of Rs. 17.63 crore net of provision for termination benefits and other restructuring costs.
 any, of the change will be assessed and accounted in the period in which said Code becomes effective and the rules framed thereunder are published.

4 in the past, the Group had recognized the expected interest cost on unfulfilled export obligation under Export Promotion Capital Goods (EPCG) Scheme. During the previous quarter, on receipt of extension from Director General of Foreign Trade, Group had fulfilled its remaining export obligation. Accordingly, interest provision amounting to Rs. 11.37 crore was written back and disclosed as other income in the previous quarter.

5 The Group's operations and revenue were impacted on account of disruption in economic activity due to CoVID 19. The management believes that the overall impact of the pandemic is short term and temporary in nature and is not likely to have any significant impact on the recoverability of the carrying value of its assets and the future operations. The management is closely monitoring the developments and possible effects that may result from the pandemic on its financial condition, liquidity and operations and is actively working to minimize the impact of this unprecedented situation.

6 Key Standalone financial information :

| (Rs in Crores) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Quarter Ended |  |  | Nine Months Ended |  | Year Ended |
|  | 31.12.2021 | 30.09.2021 | 31.12.2020 | 31.12.2021 | 31.12.2020 | 31.03.2021 |
|  | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Unaudited) | (Audited) |
| Total Income | 1,075.89 | 1,040.06 | 809.89 | 2,973.87 | 1,850.94 | 2,690.19 |
| Net Profit / (Loss) before tax from continuing operations | 60.02 | 84.27 | 50.69 | 206.44 | 22.26 | 48.60 |
| Net Profit / (Loss) after tax from continuing operations | 38.51 | 54.40 | 53.10 | 133.09 | 35.08 | 50.04 |
| Net Profit / (Loss) before tax from discontinued operations | - | 17.15 | (7.19) | 10.59 | (20.60) | (28.50) |
| Net Profit / (Loss) after tax from discontinued operations | - | 11.78 | (5.12) | 7.54 | (13.62) | (18.54) |

7 The Group is organised into business divisions based on its products and services and has four reportable segments, as follows:
(a) "Textiles" include Yarn, Fabric, Viscose Filament Yarn and Tyre Yarn (Yarn and Denim included in Discontinued Operations and sold during the quarter)
(b) "Pulp and Paper" include Pulp, Writing \& Printing paper, Tissue paper and Multilayer packaging board.
(c) "Real Estate" includes Residential projects, Leased properties and Investment properties of the Group.
(d) "Others" include Salt works and Chemicals.

8 Additional information pursuant to Regulation 52(4) and Regulation 54(2) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended for the for the quarter and nine months ended 31th December, 2021 (Consolidated):

| Sr. | Particulars | Quarter Ended |  |  | Nine Months Ended |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| o. |  | 31.12.2021 | 30.09.2021 | 31.12.2020 | 31.12.2021 | 31.12.2020 | 31.03.2021 |
| (a) | Operating Margin (\%) Operating Profit / Revenue | 9.85\% | 14.78\% | 13.16\% | 12.51\% | 10.37\% | 9.82\% |
| (b) | Net Profit Margin (\%) <br> Net Profit / Revenue | 1.14\% | 4.33\% | 4.08\% | 2.65\% | -1.34\% | -1.28\% |
| (c) | Interest Service Coverage Ratio (in times) <br> Earnings before interest and Tax (EBIT) / Interest Expense for the period | 3.72 | 7.41 | 2.66 | 5.11 | 0.21 | 0.36 |
| (d) | Debt Service Coverage Ratio (in times) <br> Earnings before interest, Depreciation and Tax (EBITDA) / Interest <br> Expense on long term \& shori term borrowings, including lease liabilities for the period + Scheduled Principal repayment of long term borrowings, including lease liabilities during the period | 1.58 | 10.86 | 0.14 | 2.49 | 0.23 | 0.27 |
| (e) | Bad debts to Accounts Receivable Ratio (\%) (not annualized) Bad debts / Average Accounts Receivable | 0.25\% | 0.54\% | 0.33\% | 0.41\% | 0.48\% | 1.91\% |
| (f) | Debtors turnover (in times) (not annualized) Revenue / Average Accounts Receivable | 5.31 | 5.40 | 3.75 | 15.40 | 8.66 | 15.14 |
| (g) | Inventory turnover (in times) Cost of goods sold / Average Inventory (excl. Real Estate inventory) | 1.03 | 0.93 | 0.91 | 3.14 | 1.82 | 2.57 |
| (h) | Debt-Equity ratio (in times) Debt/Net Worth [Debt is Long Term Borrowing (current and noncurrent portion), Short Term Borrowing and Lease Liabilities] | 0.34 | 0.39 | 0.31 | 0.34 | 0.31 | 0.29 |
| (i) | Current Ratio (in times) <br> Current Assets / Current Liabilities | 1.28 | 1.28 | 1.57 | 1.28 | 1.57 | 1.38 |
| (j) | Current Liability Ratio (in times) Current Liabilities / Total Liabilties | 0.59 | 0.60 | 0.42 | 0.59 | 0.42 | 0.48 |
| (k) | Total Debts to Total Assets (in times) (Long term Borrowings + Short Term Borrowings + Current Maturities of Long Term Borrowings + Lease Liabilities) / Total Assets | 0.15 | 0.19 | 0.16 | 0.15 | 0.16 | 0.16 |
| (I) | Long Term Debt to Working Capital (in times) (Long Term Borrowings (incl. Current Maturities and Lease Liabilities)) / (Current Assets - Current Liabilities) | 1.67 | 1.71 | 1.44 | 1.67 | 1.44 | 1.88 |
| (m) | Asset coverage ratio (in times) - 7.95\% listed Secured Redeemable Non Convertible debentures - Face Value 400 Crs <br> Secured assets / secured loans <br> Secured assets: First pari passu charge on Plant and Machineries, present and future of Birla Century,Pulp and Paper divisions and Freehold land admeasuring $25,323.78$ sq. meters and Birla Centurion building thereon situated at Worli, Lower Parel Divisions, G/S ward excluding furniture and furniture and vehicles of all above divisions <br> Secured loans: Outstanding value of above debenture | 2.72 | 2.64 | 2.74 | 2.72 | 2.74 | 2.77 |
| (n) | Net Worth (Rs in Crores) | 3,779.35 | 3,784.94 | 3,638.23 | 3,779.35 | 3,638.23 | 3,647.39 |

By Order of the Board
For Century Textiles and Industries Ltd

Place: Mumbai
Date : 20.01.2022

The financial results of the Company would be available for perusal on the Company's website viz. www.centurytextind.com and also on websites of BSE Ltd. viz. www.bseindia.com and National Stock Exchange of India Ltd. viz. www.nseindia.com

# CENTURY <br> Textiles and Industries <br> Limited 

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TEL.: +91-22-2495 7000 FAX:+91-22-2430 9491,+91-22-2436 1980
E-Mail:ctil.ho@birlacentury.com Website: www.centurytextind.com
CIN-L17120MH1897PLC000163

## OUR REF: <br> Rey.: Highlights

* Sales has increased by 39\% in Q3 FY 22 as compared to Q3 FY 21.
* EBITDA increased by 31\% (excluding onetime exceptional income in Q3 FY21) as compared to the same quarter last year.
* An excellent quarter in terms of operational efficiency and turnover as the market sentiments have improved.

FINANCIAL SUMMARY - (Continuing Operations)
(Rs. Crores)

|  | Standalone |  | Consolidated |  |
| :--- | :---: | :---: | :---: | :---: |
| Particulars | Q3 '22 | Q3 '21 | Q3 '22 | Q3 '21 |
| Net Sales | 1,050 | 761 | 1,050 | 758 |
| EBITDA | 136 | $129^{*}$ | 105 | $109^{*}$ |
| PAT | 39 | 53 | 12 | 37 |

*Includes a onetime exceptional interest income on income tax refund amounting to Rs 28 Crs .
Commenting on the Q3 FY22 results, JC Laddha Managing Director, Century Textiles and Industries Limited (CTIL) said - "Century Textiles and Industries Limited continues to demonstrate resilience across its diversified businesses on the back of improved market sentiment, efficient business operations and adoption of best industry practices. The Pulp and Paper business saw robust sales, despite the impact on demand due to the new covid variant towards the end of the quarter. Growth in the Textiles business was aided by good demand in domestic as well as international markets. In the Real Estate business, a major milestone was attained as we received all approvals for our flagship project - Birla Niyaara at Century Mills, Worli and have now commenced pre-launch market outreach activities."

## SEGMENTAL PERFORMANCE

## PULP \& PAPER BUSINESS

- Business witnessed highest throughput with capacity utilization touching 101\% in Q3 FY22.
- Sales saw a growth of 49\% in Q3 FY22 as compared to the same quarter last year.
- Demand in Tissue segment remained strong with rising general awareness towards hygiene \& sanitation and good order flow in Board segment from Pharma, FMCG \& Food sectors.



## REAL ESTATE BUSINESS

- All approvals were received, and high decibel pre-launch market outreach activities commenced for the Flagship Century Mills, Worli project - Birla Niyaara.
- Strengthened presence in Bengaluru market with launch of $2^{\text {nd }}$ project Birla Tisya clocking stellar response and sales making it one of the most successful launches in Bengaluru market
- Strong sales response on all projects across markets as well as collections seen.


## TEXTILES BUSINESS

- Business saw a marked improvement in Plant capacity utilization at $96 \%$ compared to $88 \%$ YoY.
- Sales grew by 22\% in Q3 FY22 as compared to Q3 FY21.
- Successfully completed FSLM - Facility Social Labour Module of 'Higg Index' with score of $72 \%$.


## OUTLOOK

## PULP AND PAPER BUSINESS

High probability in spreading of $3^{\text {rd }}$ wave of COVID-19 in Q4 FY22, has already started impacting order flow. Paper demand is facing slow down as Government has not yet cleared its guidelines on New Syllabus, as a result book publishing segment will continue to remain under pressure. Major tissue consumption centres are operational with restricted guidelines, curtailing tissue demand. Domestic \& export demand in Board segment is expected to remain good.

## REAL ESTATE BUSINESS

A strong Q3 FY 22 indicates that the real estate market is recovering. However, the $3^{\text {rd }}$ wave of the Covid-19 pandemic could dent business operations in the next quarter as states start imposing restrictions on movement and assembly. Labour shortages at sites may increase due to Covid-19 related disruptions. Business operations will have to be carried out with flexibility, agility and adaptability. Demand fundamentals remain robust. The pandemic has reinforced further the idea of 'self-owned' home being the centre point of people's lives. This along with the Birla Brand credentials will ensure our continued steady performance over the coming quarters.

## TEXTILES BUSINESS

With new normal, the major concern is raw material price inflation \& $3^{\text {rd }}$ wave of Covid. Stability of raw material prices is expected somewhere in mid-Q4 \& accordingly the supply will get streamlined. Due to the current US sentiments towards China, Retailers have started looking at China +1 buying strategy which can be a good scope for Indian manufacturers like us to increase our pie of cake. Stability of raw material prices is most important. Market will have to absorb the new prices but fluctuation in rates \& in demand isn't good for the business. We expect stability by Feb in the market to have better start to the next financial year.


